



TSGA

Texas Security General NEWS -

October 2011

TSGA ACQUIRES TEXAS STAR MGA

Texas Security General Insurance Agency, Inc. (TSGA), San Antonio, TX, is pleased to announce that it has purchased the assets of Texas Star Managing General Agency, effective _____.



Tom Contreras
From the President

“... TSGA has acquired Texas Star MGA...”



18545 Sigma Rd, Suite 101
San Antonio, TX 78258
Phone: 800-714-6789
Fax: 800-714-7110
texassecuritygeneral.com

Your TSGA Team:

TSGA Underwriting:

SE TX, Coastal	Ranise Maynard	Ext. 7469
SW Texas	Mary Lou Madrigal	Ext. 7471
N & West TX	Melony Colombo	Ext. 7470
Renewal UW	Mende Gilson	Ext. 2243
UW Associate	Martha Zuehl	Ext. 7459
UW Associate	Veronica Casarez	Ext. 7407
UW Associate	David Glenn	Ext. 7418

TSGA Accounting:

Director - SA	Raina Ebong	Ext. 7463
Personal Lines	Peggy Grill	Ext. 7452
Commercial	Lydia Dalton	Ext. 7464

CK Premium Finance:

Associate	Veronica Alcalá	Ext. 7460
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TSGA Claims:

Manager	Sheila Wilkins	Ext. 7472
Associate	Evelyn Longoria	Ext. 7404

Commercial Department:

Underwriter	Terry Flores	Ext. 7403
Underwriter	Liauna Michalec	Ext. 7414
Underwriter	Debbie Tomasini	Ext. 7485
Associate UW	Lauren Valdez	Ext. 7421

Commercial Brokerage Department:

Underwriter	Debbie Grimsley	Ext. 7411
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Marketing Representatives:

West TX	Larry Thompson	806-438-2741
SE TX, Coastal	Steve Scholl	713-882-2583
SW Texas	Robert Salinas	210-324-7520
North TX	Steve Snyder	214-475-4178

COMMERCIAL - CONTRACT

TSGA is excited to offer a competitive **Special Events program** with a modest \$350 minimum premium. This program offers broad coverage, with or without Host Liquor Liability. Limits of Liability are available up to \$1,000,000 per occurrence with a \$2,000,000 General Aggregate for:

- Wedding Receptions
- Parties
- Parades
- Pumpkin Patches
- Christmas Tree Lots
- Corn Mazes
- Turkey Shoots
- Haunted Houses
- Social Gatherings
- Rodeos & More

Contact **Terry** or **Debbie T.** for your quote today!

? DID YOU KNOW??? ?

... You can schedule up to 5 Rental/Vacant dwellings on 1 policy.

Happy Birthday!

Sheila Wilkins - Claims Manager - 10/1
Evelyn Longoria - CKPF Associate - 10/16
Lydia Dalton - Accounting Associate - 10/17

Anniversaries!

Debbie Grimsley - 3 yrs.
Janette Mitchell - 3 yrs.

Employee of the Month!

Debbie Grimsley

WEBINARS

We invite you and your staff to participate in a weekly, one-hour **WEBINAR** to learn how easy it is to do business with TSGA! **Reserve your Webinar seat by registering online on our website under Latest News**, or watch for your invitation in your email inbox.

Tuesday 10/11, & 10/18 - 2pm CST - Commercial Lines On-line rating

Thursday 10/13, & 10/28 - 2pm CST - Quoting NEW Business - *the ease of doing business with TSGA - Personal Lines*

Thursday 10/6, & 10/20 - 2pm CST - TSGA Accounting and CK Premium Finance

For more information on our Webinars, please visit our **WEBINARS** page which can be found on our website at www.texassecuritygeneral.com.



COMMERCIAL BROKERAGE

TSGA has a very responsive and competitive market for your **excess/umbrella needs**. In order to provide the best service and pricing the following items are needed:

- Complete Acord submission including the Acord 125, Acord 126, Acord 131 and the Acord Auto sections if coverage is needed over the auto. This should include number of years in business/experience, payroll and estimated gross receipts.
- Copy of the underlying General Liability quote including premium and exclusions. Underlying General Liability quote must have limits of \$1,000,000 per occurrence and \$2,000,000 general aggregate.
- Copy of the underlying Auto quote including premium and exclusions. Underlying Auto must have limits of at least \$1,000,000.
- Carrier and limits for Workmen's Compensation/Employers Liability.
- All underlying carriers must be A Rated.
- 5 years currently valued loss runs for all underlying lines of business. If the insured has not carried insurance for at least 5 years, then we would need the currently valued loss runs for the time they have been in business. If no insurance carried at all, we would need a signed statement of no known losses for the amount of time the insured has been in business.

Please contact **Debbie Grimsley at Ext. 7411** - she is happy to assist you!

ACCOUNT DEVELOPMENT UPDATE

In order to keep our records updated and ensure that you continue to receive all marketing and product updates, please be sure that your Agency information is always updated with TSGA. If you have any changes to your Agency, such as mailing address, phone number, Tax ID, banking information, etc. please be sure to send those changes in to TSGA as soon as possible via fax 800-714-7110, Attn: Lydia or via email to lydia@txsecgen.com. We appreciate your cooperation!

TSGA SUPPORTS BREAST CANCER RESEARCH

TSGA and their employees participated in a bake sale to raise money for breast cancer research. All proceeds from the bake sale were matched and doubled by TSGA to provide a generous donation of \$1,800 to the Susan B. Komen Foundation.

Check out our picture below to see how much fun we had benefiting this commendable cause!

