

# Texas Security General NEWS

November 2011



Tom Contreras  
*From the President*

## TSGA WELCOMES TEXAS STAR AGENTS

TSGA is pleased to announce that it has acquired the Personal Lines book of business from Texas Star General Agency, San Angelo, Texas, effective December 1, 2011. This acquisition gives TSGA greater distribution of our products in addition to enhanced company relations with the combination of our business.

Tom Contreras, President and CEO of TSGA, and his staff are committed to providing the Texas Star Agents with the best market availability and the most comprehensive technological advances the insurance industry has ever seen. We invite our new Texas Star Agents to take a minute to visit our website at [www.texassecuritygeneral.com](http://www.texassecuritygeneral.com).

We welcome our Texas Star Agents and know that in the very near future you will have the opportunity to experience the high level of customer service and "ease of doing business" that current TSGA agents have come to know and expect.

Early next week Texas Star Agents will be receiving a letter with log-in information to our internet based rating system for Personal Lines. Please watch for this to come to you via FAX and USPS. In the meantime, you can contact our office directly at **800-714-6789** and ask to be directed to the Marketing Representative in your territory. We look forward to working closely with your Agency to ensure a smooth transition!

"... TSGA acquires Texas Star General Agency..."



*Give Thanks!*

18545 Sigma Rd, Suite 101  
San Antonio, TX 78258  
Phone: 800-714-6789  
Fax: 800-714-7110  
[texassecuritygeneral.com](http://texassecuritygeneral.com)

### *Happy Birthday!*

Leti Contreras - Managing Partner - 11/7

### *Anniversaries!*

Evelyn Longoria - 5 yrs.

### *Employee of the Month!*

Terry Flores and Debbie Tomasini

## **? DID YOU KNOW??? ?**

... 20—25% of all flood claims come from low-to-moderate risk areas that are well outside coastal and other low-lying areas. Premiums for **Flood** coverage in low risk areas are especially affordable and can prevent a catastrophic loss! Don't leave your insureds unprotected. Contact **Mende** at **Ext. 7420** for your quote!

## ACCOUNTING UPDATE

When receiving checks from an outside source/3<sup>rd</sup> party (i.e mortgage, finance or title company) **please DO NOT process as an EFT Payment item** even if our system will allow it. If, by chance, a check is processed in this manner, *keep the original check on file for 14 days* (do not write, mark it, void or shred it). If the item is returned by the bank for any reason, the Accounting Department will request that the check be mailed to TSGA or processed through an ACH Agent Sweep.

We thank you in advance for taking these unique situations into consideration in order to avoid any inconvenience to your Agency or your Insured. Please feel free to contact **Peggy** at **Ext. 7452** if you have any questions!

## TYLER OFFICE UPDATE

The Texas United MGA office has officially closed and ALL business and payments are now being processed out of our TSGA San Antonio office. Please make note of the following information:

**Texas Security General Insurance Agy., Inc.**  
18545 Sigma Rd., Suite 101  
San Antonio, Texas 78258  
Phone: 800-714-6789  
Fax: 800-714-7110

## COMMERCIAL CONTRACT

TSGA offers competitive coverage for your **apartments, town-homes, condominiums & dwellings.**

Program Highlights Include:

- \$1,000,000/\$2,000,000 Limits Available
  - Up to \$1,500,000 Property Value, Per location
  - Low Minimum Premium
  - Medical Expense Coverage
  - No General Liability Deductible
  - Swimming Pools Eligible
  - Equipment Breakdown Coverage Available
- Contact **Terry** at **Ext. 7403** for your competitive quote!

## UPCOMING WEBINARS

**Tuesday 11/15, & 11/29 - 2pm CST** - Commercial Lines On-line rating

**Thursday 11/10 - 2pm CST** - Quoting NEW Business - *the ease of doing business with TSGA* - Personal Lines

**Thursday 11/17 - 2pm CST** - TSGA Accounting and CK Premium Finance

For more information on our Webinars, please visit our WEBINARS page which can be found on our website at [www.texassecuritygeneral.com](http://www.texassecuritygeneral.com).

TSGA will be closed **11-24** and **11-25** for the **Thanksgiving holiday**. For your convenience our online quoting and rating systems for both Commercial and Personal Lines will be available 24/7.