



# TSGA

# Texas Security General NEWS

January 2011

## TSGA OFFERS GeoVera SPECIALTY COASTAL PROGRAM

TSGA is pleased to offer the **GeoVera Specialty Coastal Program**. GeoVera is an "A" rated company specializing in competitively priced **personal lines homeowner policies which INCLUDES windstorm on Tier 1 and 2**. GeoVera offers an HO-3 policy on primary occupied dwellings with Coverage A limits from \$50,000 to \$600,000 on new business. Deductibles are 1% (\$1000 minimum) with the ability to increase. GeoVera accepts risks built from 1945 and newer. Full details on the GeoVera program can be found on our website [www.texassecuritygeneral.com](http://www.texassecuritygeneral.com). Go to the Personal Lines tab then click on Coastal Homeowners for more information. If you have questions as you log in and maneuver through the website, please feel free to contact **Ranise Maynard** at 800-714-6789 extension 7469.



Tom Contreras  
*From the President*

"... TSGA offers GeoVera Specialty Coastal program ..."

## LET US QUOTE YOUR E&O POLICY

TSGA would like the opportunity to quote your **E&O coverage**. Please allow us to quote your E&O policy the next time it comes up for renewal. You can contact **Bob Martin** at extension 2235 for a competitive quote. We are here to serve you!

## COMMERCIAL CONTRACT

TSGA offers **Garage Insurance** with a wide selection of targeted classes including: New & used dealerships, gas stations, repair facilities, car washes, tire dealers, towing services & more. Coverages include garage liability, dealer open lot, dealership E&O, hired auto, etc. Contact **Terry** or **Liauna** for full details and an **extremely competitive** quote!

## COMMERCIAL BROKERAGE

TSGA offers competitive coverage for your **new ventures and startups**. Our vast experience and knowledge, excellent customer service, and competitive rates make us the right choice for your **Products Driven Accounts**. Contact **Debbie** today for your quote!

## WEBINARS

Please take advantage of our **LIVE** one hour **WEBINARS** held each month. You should be receiving a weekly invitation to attend or simply RSVP to [leti@txsecgen.com](mailto:leti@txsecgen.com).

**Thursday 1/6 - 2pm CST** - Quoting NEW Business - *the ease of doing business with TSGA*

**Thursday 1/13 - 2pm CST** - Accounting Updates and Information

**Thursday 1/20 - 2pm CST** - Quoting NEW Business - *the ease of doing business with TSGA*

**Thursday 1/27 - 2pm CST** - Accounting Updates and Information

## Your TSGA Team:

### TSGA Underwriting:

SE TX, Coastal	Ranise Maynard	Ext. 7469
SW Texas	Mary Lou Madrigal	Ext. 7471
N & West TX	Melony Colombo	Ext. 7470
TX United	Mende Gilson	Ext. 2243
UW Associate	Martha Zuehl	Ext. 7459
UW Associate	Veronica Casarez	Ext. 7407
UW Associate	David Glenn	Ext. 7418

### TSGA Accounting:

Director - SA	Raina Ebong	Ext. 7463
Director - Tyler	Diane Martin	Ext. 2234
Personal Lines	Peggy Grill	Ext. 7452
Commercial	Lydia Dalton	Ext. 7464

### CK Premium Finance:

Associate	Veronica Alcala	Ext. 7460
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### TSGA Claims:

Manager	Sheila Wilkins	Ext. 7472
Associate	Evelyn Longoria	Ext. 7404

### Commercial Department:

Underwriter	Terry Flores	Ext. 7403
Underwriter	Liauna Michalec	Ext. 7414
Underwriter-Tyler	Karen Taylor	Ext. 2222
Underwriter-Tyler	Christie Clark	Ext. 2232
UW Assoc. - Tyler	Lori Keeling	Ext. 2233
UW Assoc. - Tyler	Sheri Deaton	Ext. 2238
Bonds	Bob Martin	Ext. 2235

### Commercial Brokerage Department:

Underwriter	Debbie Grimsley	Ext. 7411
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### Marketing Representatives:

West TX	Larry Thompson	806-438-2741
SE TX, Coastal	Paul Numinen	281-660-4974
SW Texas	Robert Salinas	210-324-7520
North TX	Steve Snyder	214-475-4178

*We're here to assist you!*

## *Happy Birthday!*

**Debbie Grimsley** - Commercial UW - 1/17  
**Melony Colombo** - Sr. Underwriter - 1/27

## *Anniversaries!*

**Lana Dahlbo** - 3 yrs.  
**Robert Salinas** - 4 yrs.

## *Employee of the Month!*

**Ranise Maynard** - Underwriter

## IMPORTANT ACCOUNTING REMINDER

When submitting **Personal Lines policy premiums** to Texas Security General Insurance Agency, Inc., please **DO NOT withhold your agency's commission**. Commissions earned will be paid to you on a monthly basis via Direct Deposit. Withholding commissions may result in unnecessary cancellations since the payment will not be posted to the insured's policy. If you have any questions regarding commissions, please contact the TSGA Accounting Department at 800-714-6789. **Peggy** or **Lydia** are happy to assist you!



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