



TSGA

Texas Security General NEWS

February 2011

TSGA OFFERS GeoVera SPECIALTY COASTAL PROGRAM

TSGA is pleased to offer the **GeoVera Specialty Coastal Program**. GeoVera is an "A" rated company specializing in competitively priced **personal lines homeowner policies which INCLUDES windstorm on Tier 1 and Tier 2**. GeoVera offers an HO-3 policy on primary occupied dwellings with Coverage A limits from \$50,000 to \$600,000 on new business. Deductibles are 1% (\$1000 minimum) with the ability to increase. GeoVera accepts risks built from 1945 and newer. Full details on the GeoVera program can be found on our website www.texassecuritygeneral.com. Go to the Personal Lines tab then click on Coastal Homeowners for more information. If you have questions as you log in and maneuver through the website, please feel free to contact **Ranise Maynard** at 800-714-6789 extension 7469.



Tom Contreras
From the President

COMMERCIAL BROKERAGE

TSGA offers competitive coverage for your **nightclubs, bars & taverns**. Coverage features include entertainment, bouncers, dance floors, accounts open after 2AM, and new ventures with experience.

Coverages available:

- Comprehensive GL Limits \$1M/2M
 - Liquor Liability Limits \$1M/1M
 - Assault & Battery available with many options
 - Umbrella Limits up to \$5M
 - Endorsements: Non Owned & Hired Valet Operations - EPLI
- Minimum Premium: \$2,500
Contact **Debbie** today for your competitive quote!

"... TSGA offers GeoVera Specialty Coastal program ..."



Happy Valentine's Day!

18545 Sigma Rd, Suite 101
San Antonio, TX 78258
Phone: 800-714-6789
Fax: 800-714-7110
texassecuritygeneral.com

Your TSGA Team:

TSGA Underwriting:

• SE TX, Coastal	Ranise Maynard	Ext. 7469
• SW Texas	Mary Lou Madrigal	Ext. 7471
• N & West TX	Melony Colombo	Ext. 7470
• TX United	Mende Gilson	Ext. 2243
• UW Associate	Martha Zuehl	Ext. 7459
• UW Associate	Veronica Casarez	Ext. 7407
• UW Associate	David Glenn	Ext. 7418

TSGA Accounting:

• Director - SA	Raina Ebong	Ext. 7463
• Director - Tyler	Diane Martin	Ext. 2234
• Personal Lines	Peggy Grill	Ext. 7452
• Commercial	Lydia Dalton	Ext. 7464

CK Premium Finance:

• Associate	Veronica Alcalá	Ext. 7460
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TSGA Claims:

• Manager	Sheila Wilkins	Ext. 7472
• Associate	Evelyn Longoria	Ext. 7404

Commercial Department:

• Underwriter	Terry Flores	Ext. 7403
• Underwriter	Liauna Michalec	Ext. 7414
• Underwriter-Tyler	Karen Taylor	Ext. 2222
• UW Assoc. - Tyler	Sheri Deaton	Ext. 2238
• Bonds	Bob Martin	Ext. 2235

Commercial Brokerage Department:

• Underwriter	Debbie Grimsley	Ext. 7411
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Marketing Representatives:

• West TX	Larry Thompson	806-438-2741
• SE TX, Coastal	Paul Numinen	281-660-4974
• SW Texas	Robert Salinas	210-324-7520
• North TX	Steve Snyder	214-475-4178

Anniversaries!

Liauna Michalec - 2 yrs.

Lydia Dalton - 8 yrs.

Melony Colombo - 6 yrs.

Employee of the Month!

Raina Ebong - Accounting Director

ACCOUNTING UPDATE

CK Premium Finance now offers the ability to add additional premium to existing loans.

Key points to qualify for a loan endorsement:

- All loan installments must be current - cannot endorse if payment is past due.
- There must be a minimum of three installments remaining on the loan to endorse.
- The minimum additional premium required to endorse is \$1,000 for Commercial Lines policy loans and \$300 for Personal Lines policy loans.
- Must have current loan with CKPF.
- New policies cannot be added to existing loan obligations.
- The additional premium must not be fully earned.
- The required down payment must be made to TSGA PRIOR to the endorsement being processed.

Please feel free to call **Veronica A.** at **Ext. 7460** for more information or to ask for assistance in processing your first loan endorsement. We are happy to serve you!

? DID YOU KNOW??? ?

... that you don't need to log in to our system to make a payment on a policy, simply select the "Make Payments" tab on our Website and follow the prompts.

WEBINARS

Please take advantage of our **LIVE** one hour **WEBINARS** held each week. You should be receiving a weekly invitation to attend or simply RSVP to leti@txsecgen.com.

Thursday 2/3 - 2pm CST - Quoting NEW Business - *the ease of doing business with TSGA*

Thursday 2/10 - 2pm CST - Accounting Updates and Information

Thursday 2/17 - 2pm CST - Quoting NEW Business - *the ease of doing business with TSGA*

Thursday 2/24 - 2pm CST - Accounting Updates and Information