



TSGA

Texas Security General NEWS

April 2011

COMING SOON! COMMERCIAL ON-LINE RATING SYSTEM

TSGA wants to be your MGA of choice! We are in the process of making updates to our website that will allow you to **quote on-line with TSGA's Commercial Department**. We value your business and know that this convenient and easy to use feature will offer you the "ease of doing business" that TSGA is known for. Stay tuned for more details in the coming months! **Terry, Karen, Liauna and Debbie** strive to provide you the very best in customer service everyday - give them a call today!



Tom Contreras

From the President

"... Commercial on-line rating system is coming soon..."

COMMERCIAL CONTRACT

Spring into production with a competitive quote for your **landscape, gardening**, and other **seasonal** CGL products.

- Landscape Gardening
- Lawn Care
- Nursery-Garden
- Solar Energy Contractors
- Honey Extracting
- Handyperson—Spring Fix-Up
- Sprinkler Installation
- Swimming Pool Servicing
- Water Proofing & Much More

Contact **Terry** or **Karen** today for your competitive quote!

TSGA NOW OFFERS E&O COVERAGE

Please allow us to quote your **E&O** policy the next time it comes up for renewal. Contact **Bob Martin** at extension 2235 for a competitive quote. We are here to serve you!

WEBINARS

Please take advantage of our **LIVE** one hour **WEBINARS** held each week. You should be receiving a weekly invitation to attend or simply RSVP to leti@txsecgen.com.

Thursday 4/7 - 2pm CST - Quoting NEW Business - *the ease of doing business with TSGA*

Thursday 4/14 - 2pm CST - Accounting Updates and Information

Thursday 4/21 - 2pm CST - Quoting NEW Business - *the ease of doing business with TSGA*

Thursday 4/28 - 2pm CST - Accounting Updates and Information

ACCOUNTING UPDATE

Just a friendly reminder on how TSGA handles **billing** and **commissions** for our Personal Lines and Commercial Departments. Please make note of the following important information and feel free to call our Accounting Department directly with any questions. We are always happy to serve you!

Commercial Lines:

- Policies are paid for monthly based on the activity on the account current statement that is emailed to your agency on the 1st of the month. Due date is the 15th of the month unless otherwise specified.
- Commissions should be withheld prior to remitting the net premium due to TSGA.

Personal Lines:

- Each policy is directly billed to either the insured or the mortgage company. Due dates are specific to the inception date of each policy.
- Commissions are paid once a month and are based on the payments received in the prior month for policies effective in the prior month or earlier.

Happy Birthday!

Tom Contreras - President - 4/5
Liauna Michalec - Underwriter - 4/23
Sue Millegan - Policy Management - 4/29

Anniversaries!

Ranise Maynard - Underwriter - 8 yrs.

Employee of the Month!

David Glenn - UW Associate

COMMERCIAL BROKERAGE

TSGA offers **General Liability** and **Umbrella** for your **Oil & Gas** related accounts.

Program Highlights:

- GL & Umbrella (Max - \$5,000,000) available
- "Over the Hole" exposure, including: welding, road construction, consultants, etc.
- Low Minimum Premium - Excess liability premium depends on the underlying coverages and premiums.

Our vast experience and knowledge, excellent customer service, and competitive rates make us the right choice. Contact **Debbie** today for your quote!



DID YOU KNOW???



... **Photos** can be viewed in the **photos section** of each policy.

18545 Sigma Rd, Suite 101
San Antonio, TX 78258
Phone: 800-714-6789
Fax: 800-714-7110
texassecuritygeneral.com