



TSGA

Texas Security General NEWS

September 2010

TSGA HELPS YOU RETAIN YOUR BUSINESS

As a courtesy to you and your insured, our **Underwriting Team** makes every effort to call the Agent's office when a policy is placed in **CANCELLATION** status. This is simply a *courtesy* that we offer to our Agents and one of the many ways that we go "above and beyond" to help you retain your business. This courtesy **DOES NOT** take the place of cancellation notices which are still mailed out in a timely manner to the Agent and the Insured. Please be sure to pass this information along to your CSR so they can act accordingly when a call is placed regarding a cancellation. **We are here to serve you!**



Tom Contreras
*From the
President*

"A" RATED HO-B PROGRAMS MAY BE THE SOLUTION YOU'RE LOOKING FOR!

Do you need to move a book of business? **TSGA can be your solution with HO-B programs written through "A" rated markets!** Our book rollover program makes it easy and attractive for you with the following features and benefits:

- "A" Rated Carriers
- We match coverages
- TSGA's Data input
- Efficient technology
- Flexibility
- Experience

All you need to provide us with is a copy of your customer's current dec page and most recent application. . . **WE DO THE REST!**

Keep your book of business strong. . . Call now to join the many agents who have already taken advantage of this great opportunity. Your Underwriter or Marketing Rep will be happy to review details with you!

COMMERCIAL BROKERAGE

TSGA offers a competitively rated **Miscellaneous Professional Liability Small Account Program** designed for projected gross revenues of \$500,000 or less. Program Highlights include:

- \$1,000,000 limit available
- \$1,000 deductible
- Premiums start as low as \$2,000
- Contingent Bodily Injury/Property Damage/ Personal Injury available on some risks
- Prior Acts coverage available with currently valued carrier loss runs
- GL available on some classes.

For classes of business/consultants available or for your quote contact **Debbie** or **Andy!**

ACCOUNTING NEWS

TSGA's Accounting Department makes it easy to do business! We anticipate that all Agents are taking advantage of our **convenient methods of payment for both TSGA and CK Premium Finance**. If you need any assistance in signing up for any of the services listed below please give one of our Associates a call and they will be happy to assist you!

- **Auto draft** for CKPF & Direct Bill policies
- **Online payments** for TSGA & CKPF
- **Agent sweep & EFT** payments on policies & CK loans
- **Direct deposit of agent commission**
- **Accounting Webinars** to train your staff to utilize all payment options to the fullest



DID YOU KNOW???



. . . you can view the **inspection photos** under the photo link within the policy? Please call your Underwriting Associate for assistance if needed.

Happy Birthday!

Janette Mitchell - Accounting Associate - 9/6

Anniversaries!

Veronica Alcala - 5 yrs.

Raina Ebong - 3 yrs.

Terry Flores - 3 yrs.

Peggy Grill - 2 yrs.

Employee of the Month!

Mary Lou Madrigal - Underwriter

COMMERCIAL CONTRACT

General Liability Insurance for Used Automobile Parts Recycling Businesses is available through TSGA.

As of September 1, 2010, the Texas Department of Licensing and Regulation (TDLR) **requires all Used Automobile Recycling business in Texas to be licensed**. They may also need a license from the Texas Department of Motor Vehicles (TXDMV).

Holders of these licenses are required to maintain a general liability insurance policy in an amount not less than \$250,000 and provide proof of insurance to TDLR.

Highlights include:

- Minimum premium as low as \$500
- Minimum payroll as low as \$20,000
- Property Damage deductible as low as \$250

Contact **Terry** or **Liauna** for more information, they are always ready to serve you.

"... TSGA's Underwriting team goes "above and beyond" to help you retain your business. . ."



*Back to
School!*

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TSGA will be closed Monday, Sept. 6th in recognition of the Labor Day holiday. Our online quoting and payment system is available 24/7 for your convenience, even on holidays! **Thank you for your business!**