



**TSGA**

# Texas Security General NEWS

October/November 2010

## TSGA ACQUIRES TEXAS UNITED MGA

Texas Security General Insurance Agency, Inc. (TSGA), San Antonio, TX, is pleased to announce that it has purchased the assets of **Texas United Managing General Agency, LLC., Tyler, TX**, effective October 15, 2010.

Tom Contreras, President/CEO of TSGA says, "We are very pleased with this acquisition as this gives us greater distribution of our products in addition to enhanced company relations with the combination of our business."

TSGA will maintain a Tyler office for both commercial and personal lines business where Bob Martin will remain President of TSGA, Tyler.

Texas Security General Insurance Agency, Inc. is a managing general agency in San Antonio, Texas offering a multitude of personal lines homeowners, dwelling fire and mobile home markets as well as commercial lines business by providing competitive markets for property, liability and inland marine products. TSGA offers a wide array of both commercial contract and brokerage products.

Please see reverse side to have a Marketing Rep contact you immediately.

## COMMERCIAL - CONTRACT

TSGA is excited to offer a competitive **Special Events program** with a modest \$350 minimum premium. This program offers broad coverage, with or without Host Liquor Liability. Limits of Liability are available up to \$1,000,000 per occurrence with a \$2,000,000 General Aggregate for:

- Wedding Receptions
- Parties
- Parades
- Pumpkin Patches
- Christmas Tree Lots
- Corn Mazes
- Turkey Shoots
- Haunted Houses
- Social Gatherings
- Rodeos & More

Contact one of our **Commercial Underwriters** for your quote today!

## Your TSGA Team:

### TSGA Underwriting:

• SE TX, Coastal	Ranise Maynard	Ext. 7469
• SW Texas	Mary Lou Madrigal	Ext. 7471
• N & West TX	Melony Colombo	Ext. 7470
• TX United	Mende Gilson	Ext. 2243
• UW Associate	Martha Zuehl	Ext. 7459
• UW Associate	Veronica Casarez	Ext. 7407
• UW Associate	David Glenn	Ext. 7418

### TSGA Accounting:

• Director - SA	Raina Ebong	Ext. 7463
• Director - Tyler	Diane Martin	Ext. 2234
• Personal Lines	Peggy Grill	Ext. 7452
• Commercial	Lydia Dalton	Ext. 7464

### CK Premium Finance:

• Associate	Veronica Alcala	Ext. 7460
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### TSGA Claims:

• Manager	Sheila Wilkins	Ext. 7472
• Associate	Evelyn Longoria	Ext. 7404

### Commercial Department:

• Underwriter	Terry Flores	Ext. 7403
• Underwriter	Liauna Michalec	Ext. 7414
• Underwriter-Tyler	Karen Taylor	Ext. 2222
• Underwriter-Tyler	Christie Clark	Ext. 2232
• UW Assoc. - Tyler	Lori Keeling	Ext. 2233
• UW Assoc. - Tyler	Sheri Deaton	Ext. 2238
• Bonds	Bob Martin	Ext. 2235

### Commercial Brokerage Department:

• Underwriter	Debbie Grimsley	Ext. 7411
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### Marketing Representatives:

• West TX	Larry Thompson	806-438-2741
• SE TX, Coastal	Paul Numinen	281-660-4974
• SW Texas	Robert Salinas	210-324-7520
• North TX	Steve Snyder	214-475-4178

*We're here to assist you!*

## *Happy Birthday!*

**Sheila Wilkins** - Claims Manager - 10/1  
**Nick Sanchez** - Policy Management - 10/5  
**Evelyn Longoria** - Claims Associate - 10/16  
**Lydia Dalton** - Accounting Associate - 10/17  
**Sheri Deaton** - UW Associate—10/27  
**Tina Hamilton** - Receptionist - 11/4

## *Anniversaries!*

**Debbie Grimsley** - 2 yrs.  
**Janette Mitchell** - 2 yrs.  
**Evelyn Longoria** - 5 yrs.

## *Employee of the Month!*

**Terry Flores** - Comm. Underwriter - Oct. & Nov.  
**Ranise Maynard** - Underwriter - Nov.

## **? DID YOU KNOW??? ?**

... we have an **Agent documents section** available to you right on your desktop? Click on "Documents" and go to "Agents." You can also **view inspection photos** under the photo tab within each policy.



Tom Contreras  
*From the  
President*

"... we are pleased with the acquisition of TUMGA..."



*Give Thanks!*

18545 Sigma Rd, Suite 101  
San Antonio, TX 78258  
Phone: 800-714-6789  
Fax: 800-714-7110  
texassecuritygeneral.com

TSGA will be closed on Thursday and Friday, Nov. 25th & 26th in observance of the Thanksgiving Holidays. Please keep in mind that our Personal Lines on-line rating system is available 24/7 for your convenience.

**ACCOUNTING UPDATE**

Since most TSGA agents are now taking advantage of **Direct Deposit of Agent Commissions**, we'd like to remind you that you can view your commission statement online at anytime by following the simple steps below:

1. Go to [www.texassecuritygeneral.com](http://www.texassecuritygeneral.com)
2. Click on "ISi Login"
3. Enter your Agent Code, Username, & Password
4. Click on "Commissions" in the black menu bar
5. In the date field choose "Last Month" from the drop down menu (or manually enter any one month date range from the 1st to month end)
6. Under Select Report, choose "Commission Statement"
7. Enter login Password again in designated area
8. Click on "Go"

If you are not already taking advantage of this convenient service, we encourage you to do so! A **Direct Deposit Authorization form** can be found on our website under the "ACCOUNTING Tab." Please feel free to give us a call if we can be of any assistance.

**WEBINARS**

TSGA welcomes our **NEW Agents** and invites all agents to participate in a one hour **LIVE WEBINAR** hosted each **Thursday at 2pm CST**. Please watch your email for your **WEBINAR INVITATION**. Email [leti@txsecgen.com](mailto:leti@txsecgen.com) for more information or if you are not receiving the weekly invites by email.

**COMMERCIAL BROKERAGE**

TSGA offers a competitively rated **General Liability and Umbrella for your Oil & Gas related accounts**. Program highlights include:

- General Liability & Umbrella available (maximum on umbrella is \$4,000,000)
- "Over the Hole" exposure, including: welding, road construction, consultants, etc.
- Low minimum premium (excess liability premium depends on the underlying coverages and premiums.

Contact **Debbie** for your quote today!

**END OF YEAR TAX UPDATE**

As the end of the year quickly approaches it is time to review your end of year tax status. **If you have had a change of address, or if your taxpayer identification number has changed during the year, you will need to submit a new W-9 Form with TSGA.** The current forms are available at: <http://www.irs.gov/pub/irs-pdf/fw9.pdf>. Please make sure we have current and accurate information to avoid mailing delays.

**One more way we make doing business easy!**

**Welcome Texas United MGA Agents!**

To request additional information please complete and fax back to us at: 800-714-7110

Agency Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Phone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_

Email Address: \_\_\_\_\_ Best Time to Call: \_\_\_\_\_

Products Interested in: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Please contact me immediately about the opportunities available to my Agency with TSGA.

One of our Marketing Representatives will contact you with details!  
[www.texassecuritygeneral.com](http://www.texassecuritygeneral.com)