



TSGA

Texas Security General NEWS

August 2010

TSGA INTRODUCES NEW COMPETITIVE COMMERCIAL FINANCE RATES

TSGA is excited to announce that C.K. Premium Finance is now offering **new, competitive finance rates** for your **COMMERCIAL lines of business** (not applicable to Personal Lines business). Check out these rates:

<u>Finance Amt.</u>		<u>Rate</u>
- 1,000		21.0%
1,001 - 2,500		18.0%
2,501 - 5,000		16.0%
5,001 - 7,500		14.0%
7,501 - 10,000		12.0%
10,001 - 15,000		11.0%
15,001 - 20,000		11.0%
20,001 - 25,000		10.0%
25,001 - +		8.0%

To request additional information concerning these new rates contact **Veronica A.** at Ext. 7460. **Just one more way we make doing business with TSGA easy!**

BE IN TOUCH WITH TSGA

We are in the process of updating our email database. Most of our communication with our Agents is done via email. **We want to be sure you stay connected with the latest news and updates!** If you are not receiving emails from TSGA please email Lydia@txsecgen.com and ask her to add you to our database. Agency owners, CSR's & Managers should all be included! We look forward to hearing from you!

COMMERCIAL BROKERAGE

TSGA offers General Liability & Umbrella for your **Oil & Gas Related accounts.**

Program Highlights include:

- General Liability & Umbrella available (maximum on umbrella is \$4,000,000).
- "Over the Hole" exposure, including: welding, road construction, consultants, etc.
- Low Minimum premiums: starts at \$3,200 for primary. Excess liability premium depends on the underlying coverages & premiums.

For more information about this program contact **Debbie** or **Andy!**

COMMERCIAL CONTRACT

Commercial phone quotes are available for specific classes. We want to make doing business with TSGA as easy as possible! Contact **Terry** or **Liauna** for more information, they are always ready to serve you.

Your TSGA Team:

TSGA Underwriting:

SE TX, Coastal	Ranise Maynard	Ext. 7469
SW Texas	Mary Lou Madrigal	Ext. 7471
N & West TX	Melony Colombo	Ext. 7470
UW Associate	Martha Zuehl	Ext. 7459
UW Associate	Veronica Casarez	Ext. 7407
UW Associate	David Glenn	Ext. 7418

TSGA Accounting:

Director	Raina Ebong	Ext. 7463
Personal Lines	Peggy Grill	Ext. 7452
Commercial	Lydia Dalton	Ext. 7464

CK Premium Finance:

Associate	Veronica Alcalá	Ext. 7460
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TSGA Claims:

Manager	Sheila Wilkins	Ext. 7472
Associate	Evelyn Longoria	Ext. 7404

Commercial Department:

Underwriter	Terry Flores	Ext. 7403
Underwriter	Liauna Michalec	Ext. 7414

Commercial Brokerage Department:

Senior Broker	Andy Meurer	Ext. 7485
Broker	Debbie Grimsley	Ext. 7411

Marketing Representatives:

West TX	Larry Thompson	806-438-2741
SE TX, Coastal	Paul Numinen	281-660-4974
SW Texas	Robert Salinas	210-324-7520
North TX	Steve Snyder	214-475-4178

We're here to assist you!

Happy Birthday!

Robert Salinas - Marketing Rep. - 8/18
Veronica Casarez - UW Associate - 8/28
Ranise Maynard - Underwriter - 8/31

Anniversaries!

Sue Millegan - 2 yrs.
Mary Lou Madrigal - 4 yrs.

Employee of the Month!

Veronica Alcalá - CKPF Associate



DID YOU KNOW???



...our on-line billing system is "real time" and available for viewing from your desktop for each policy you write? This allows you to better serve your insureds.

PERSONAL LINES UPDATE

Just a reminder that TSGA offers coverage for **12 month vacancy policies** with no minimum earned premium, **Secondary/Seasonal, Townhomes, Duplex, Tri-Plex, Four Plex** and **HO-BT Renters**. We also have **3 "A" rated HO-B markets**. Please contact your Underwriter for more details!



Tom Contreras

*From the
President*

"... TSGA introduces new, competitive commercial finance rates..."



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