



Texas Security General NEWS

April 2010

TSGA



From the President

“...CKPF EFT automatic debits now available...”

EFT AUTOMATIC DRAFT NOW AVAILABLE FOR CKPF

TSGA is excited to announce that **C.K. Premium Finance Co.** can now offer **automatic EFT drafts for premium finance payments.** This added convenience for your insureds is FREE and easy to sign up for (authorization forms are being sent with each finance agreement and invoice). Your insureds can avoid the hassle of monthly payments, late payments, late fees and cancellations as well as save on check writing and postage costs. To take advantage of this service simply have your insureds complete a CKPF EFT Authorization Agreement and fax a copy back to us at 1-800-714-7110.

COMMERCIAL CONTRACT

TSGA offers a comprehensive **general liability solution for remodeling contractors** written through an **A.M. Best Rated A-VII Carrier.** We provide a program with **one simplified remodeling classification,** encompassing **19 separate artisan trades,** extending broad classification exposure, under one simplified and competitive remodeling class. Coverage is offered on an occurrence form, with Additional Insured (including blanket), Waiver of Subrogation and Per Project Aggregate forms all available. Property Damage deductibles are available as low as \$250 with minimum premiums as low as \$400. New ventures and up to 50% subcontracted cost are eligible with minimum payroll as low as \$20,000. Contact **Terry** or **Liauna** for a quote!

COMMERCIAL BROKERAGE

TSGA offers competitive rates for **Umbrella** (Limits \$1MM up to \$100 MM available) & **Excess** (Layers Over Lead Umbrella from \$1MM-\$100MM) **Liability Insurance** with products for the following **target classes:**

- Automobiles
- Contractors
- Distributors
- Manufacturers
- Non Profits
- Real Estate
- Retailers
- Service Organizations

Give **Debbie** or **Andy** a call for a Commercial Umbrella Liability or Follow Form Excess Liability quote!

FRIENDLY REMINDER

Commercial agents should withhold commissions from the premiums sent to TSGA. Deducting your commissions when you send in premiums will simplify accounting and keep your commission dollars in your hand. If you have any questions concerning your agency account contact Lydia at Ext. 7464.

Your TSGA Team:

TSGA Underwriting:

SE TX, Coastal	Ranise Maynard	Ext. 7469
SW Texas	Mary Lou Madrigal	Ext. 7471
N & West TX	Melony Colombo	Ext. 7470
UW Associate	Martha Zuehl	Ext. 7459
UW Associate	Veronica Casarez	Ext. 7407

TSGA Accounting:

Director	Raina Ebon	Ext. 7463
Personal Lines	Peggy Grill	Ext. 7452
Commercial	Lydia Dalton	Ext. 7464

CK Premium Finance:

Associate	Veronica Alcala	Ext. 7460
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TSGA Claims:

Manager	Sheila Wilkins	Ext. 7472
Associate	Evelyn Longoria	Ext. 7404

Commercial Department:

Underwriter	Terry Flores	Ext. 7403
Underwriter	Liauna Michalec	Ext. 7414

Commercial Brokerage Department:

Senior Broker	Andy Meurer	Ext. 7485
Broker	Debbie Grimsley	Ext. 7411

Marketing Representatives:

West TX	Larry Thompson	806-438-2741
SE TX, Coastal	Paul Numinen	281-660-4974
SW Texas	Robert Salinas	210-324-7520
North TX	Steve Snyder	214-475-4178

We're here to assist you!

Happy Birthday!

Tom Contreras - President - 4/5
Liauna Michalec - Underwriter - 4/23
Sue Millegan - Policy Services - 4/29

Anniversaries!

Ranise Maynard - Underwriter - 7 yrs.

Employee of the Month!

Lydia Dalton - Account Development



DID YOU KNOW???



... all signed documents such as apps and finance agreements can be faxed to 800-714-7110, **originals are not required.**

ACCOUNTING

TSGA is **enhancing our Agent Commission payment system.** Effective May 1, 2010 our commission check process will become more automated. As part of this automation process, your monthly **commission check will be directly deposited** to your savings or checking account. You will be receiving a notification letter and authorization form with your March commission check or you may find one on our website. Please completely and accurately fill out the form no later than April 26th and send back to our office as indicated on the form. If you are already on Direct Deposit, there is no need to fill out another form. The goal at TSGA is to continue to provide you with quality service, convenience and the “ease of doing business.” Please contact Peggy at Ext. 7452 if you have any questions.



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