



**TSGA**

# Texas Security General NEWS

September 2009

## Your TSGA Team:

### TSGA Underwriting:

SE TX, Coastal	Ranise Maynard	Ext. 7469
SW Texas	Mary Lou Madrigal	Ext. 7471
N & West TX	Melony Colombo	Ext. 7470
UW Associate	Martha Zuehl	Ext. 7459
UW Associate	Veronica Casarez	Ext. 7407

### TSGA Accounting:

Director	Raina Ebong	Ext. 7463
Personal Lines	Peggy Grill	Ext. 7452
Commercial	Lydia Dalton	Ext. 7464

### CK Premium Finance:

Associate	Veronica Alcala	Ext. 7460
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### TSGA Claims:

Manager	Sheila Wilkins	Ext. 7472
Associate	Evelyn Longoria	Ext. 7404

### Commercial Department:

Underwriter	Terry Flores	Ext. 7403
Underwriter	Liauna Michalec	Ext. 7414

### Commercial Brokerage Department:

Senior Broker	Andy Meurer	Ext. 7485
Broker	Debbie Grimsley	Ext. 7411

### Marketing Representatives:

West TX	Larry Thompson	806-438-2741
SE TX, Coastal	Paul Numinen	281-660-4974
SW Texas	Robert Salinas	210-324-7520
North TX	Steve Snyder	214-475-4178

*We're here to assist you!*



*From the President*

## AFFORDABLE MOBILE HOME COVERAGE WITH A LOW DEDUCTIBLE FOR YOUR 2ND TIER BUSINESS

While some companies are increasing deductibles and limiting coverages **TSGA has mobile home options** to help you keep your customers in a **LOWER** windstorm deductible with **GREAT** rates!

Currently we offer two "A" rated mobile home carriers to handle all your needs including:

- A low **\$500 deductible admitted program** for all 2nd tier mobile home business including **FLOOD** and **Replacement Cost!!**
- A **non-admitted program** with a **\$1000 windstorm deductible** (not 5%) for all 2nd tier business! It also includes Replacement Cost if age eligible.

Both companies are easily quoted through our online system and both companies offer a package policy that includes liability, personal property, additional structures, and med pay.

See full details on the reverse side of this newsletter!

"...TSGA has mobile home options to help you keep your customers in a LOWER windstorm deductible with GREAT rates..."

## COMING SOON

... Online check payment for CK Premium Finance (no service fee).

Many agents have requested the ability for insureds to pay by check online and TSGA has listened! Please watch your email for information regarding this convenient service in the weeks to come. You can contact our Accounting Department with any questions. Your insureds will be notified via their monthly invoice. Just another way we stand by the "ease of doing business" with TSGA.

## COMMERCIAL UPDATE

TSGA offers **general liability coverage for Artisan Contractors** with **competitive rates** and a **broad coverage form**. Coverage options include blanket additional insured; waiver of subrogation; per project aggregate, and more. See attached flier for more info.

## ARE YOU TAKING ADVANTAGE OF TSGA'S DIRECT DEPOSIT OF AGENT COMMISSIONS SERVICE?

TSGA has had great response to this service! It's not too late to sign up if you haven't already done so! Contact the accounting department for more details.

## *Happy Birthday!*

**Janette Mitchell** - Associate - 9/6

## *Anniversaries!*

**Veronica Alcala** - 9/29 - 4 yrs.

**Raina Ebong** - 9/17 - 2 yrs.

**Terry Flores** - 9/18 - 2 yrs.

## *Employee of the Month!*

**Sheila Wilkins** - Claims Manager

## COMMERCIAL BROKERAGE

TSGA is pleased to offer **general liability** and **umbrella** for your **Oil & Gas Related** accounts.

Highlights include:

- **A- or Better** A. M. Best Rating
- **General Liability** and **Umbrella** available (maximum on umbrella is \$4,000,000)
- **"Over the Hole"** exposure, including: welding, road construction, consultants, etc.
- **Low Minimum Premiums:** Starts at \$3,200 for primary. Excess liability premium depends on the underlying coverages and premiums.

Submit Supplemental application (available at [texassecuritygeneral.com](http://texassecuritygeneral.com)) along with the Acord 125 & Acord 125. Please include prior carrier/loss history if available and number of years in business/experience.

Give **Andy Meurer** or **Debbie Grimsley** a call to find out more or email them at [andy@txsecgen.com](mailto:andy@txsecgen.com) or [debbie@txsecgen.com](mailto:debbie@txsecgen.com).

**As always, we appreciate your business!**



*Back to School!*

18545 Sigma Rd, Suite 101  
San Antonio, TX 78258  
Phone: 800-714-6789  
Fax: 800-714-7110  
[texassecuritygeneral.com](http://texassecuritygeneral.com)

TSGA will be closed **Monday, Sept. 7<sup>th</sup>** for the **Labor Day** holiday. Our online rating system is available 24/7, even on holidays!