



**TSGA**

# Texas Security General NEWS

January 2009

## Your TSGA Team:

### TSGA Underwriting:

SE TX, Coastal	Ranise Maynard	Ext. 7469
SW Texas	Mary Lou Madrigal	Ext. 7471
N & West TX	Melony Colombo	Ext. 7470
UW Associate	Martha Zuehl	Ext. 7459
UW Associate	Veronica Casarez	Ext. 7407

### TSGA Accounting:

Dir. Of Acct.	Raina Ebong	Ext. 7463
Acct. Associate	Peggy Grill	Ext. 7452

### CK Premium Finance:

CKPF Assoc.	Lydia Dalton	Ext. 7464
CKPF Assoc.	Veronica Alcalá	Ext. 7460

### TSG Claims:

Claims Mgr.	Sheila Wilkins	Ext. 7472
Claims Assoc.	Evelyn Longoria	Ext. 7404

### Commercial Department:

Director	Jim Cashion	Ext. 7480
Underwriter	Terry Flores	Ext. 7403

### Commercial Brokerage Department:

Senior Broker	Andy Meurer	Ext. 7485
Broker	Debbie Grimsley	Ext. 7411

### Marketing Representatives:

N & West TX	Larry Thompson	806-438-2741
SE TX, Coastal	Paul Numinen	281-660-4974
SW Texas	Robert Salinas	210-324-7520

*We're here to assist you!*

*Happy Birthday!*

**Debbie Grimsley** - Comm. Broker - 1/17  
**Melony Colombo** - Underwriter - 1/27

*Anniversaries!*

**Robert Salinas** - Marketing Rep. - 1 yr - Jan 22nd  
**Lana Dahlbo** - Marketing Support - 1 yr - Jan 2nd

*Congratulations*

*Employee of the Month!*

**Debbie Grimsley**

## RETURNED MAIL

**"Protect Your Book of Business!"**

We are currently receiving a large amount of **returned mail**, therefore you may be receiving a phone call or fax requesting an updated address for an insured or mortgage company.

**Please respond to these requests within 2 business days to insure that invoices, dec pages, cancel notices, etc. reach your insured in a timely manner.**

## 20% DOWN

- The downpayment will now be 20% of the total premium including the policy fee vs. 20% of the premium plus the full policy fee.
- This will make the down payment much lower which is in turn more affordable and appealing to the insured.
- The policy is still fully earned.
- This is for policies that are premium financed through CK—not for direct bill policies.

## IMPORTANT COMMERCIAL LINES UPDATE

Effective January 1, 2009 Texas Security General Agency, Inc. (TSGA) has officially acquired the stock of Emerald Surplus. You will now see the TSGA name and logo on all future correspondence and have the opportunity to experience the **high level of customer service** and **"ease of doing business"** that all TSGA agents have come to know and expect. We are committed to making this a **seamless transition** for you and your team. Below is a list of important information:

### Please address all future correspondence to:

Texas Security General Insurance Agency, Inc.  
18545 Sigma Road, Suite 101  
San Antonio, Texas 78258

### Please make all payments payable to:

Texas Security General Insurance Agency, Inc.  
18545 Sigma Road, Suite 101  
San Antonio, Texas 78258

### You can contact the Underwriting Department directly:

Terry Flores  
Phone: 1-800-714-6789 x7403

### You can contact the Accounting Department directly:

Peggy Grill  
Phone: 1-800-714-6789 x7452

### You can visit our website at:

[www.texassecuritygeneral.com](http://www.texassecuritygeneral.com)

We look forward to hearing from you and assisting you in growing your business in 2009!

## COMMERCIAL BROKERAGE DEPARTMENT

Think of us for your brokerage account needs—we have numerous competitive markets. Contact Andy Meurer at 1-800-714-6789 x7485 for more information or email him directly at: [andy@txsecgen.com](mailto:andy@txsecgen.com).

**As always, we appreciate your business.**

## FRIENDLY REMINDER

A copy of the signed application must be faxed or mailed on ALL new business policies written.

**Fax number: 800-714-7110**



*From the President*

"TSGA has acquired Emerald Surplus stock. . ."



*Happy New Year!*

18545 Sigma Road  
Suite 101  
San Antonio, TX 78258  
Phone: 800-714-6789  
Fax: 800-714-7110