



**TSGA**

# Texas Security General NEWS

February 2009

## TSGA COMMERCIAL DEPARTMENT GROWS TO BETTER SERVE YOU!

We are excited to announce the addition of **Liauna Michalec** to our **Commercial Department** effective February 2, 2009. Liauna brings over **17 years of experience** in the industry and stands ready to help you grow your business by providing you with a quote in a timely manner and offering superior customer service. Liauna will work alongside Terry Flores to provide you with the most competitive quote possible. Give them a call today!



*From the President*

“TSGA’s Commercial Department grows to better serve you. . .”

## COMMERCIAL BROKERAGE NEWS

TSGA offers very competitive markets for **EPLI** and **Equipment Breakdown**. Also don’t forget us for your **Contractors, Manufacturers** and **Habitational** risks. For more information on any of your **Commercial Brokerage** needs contact **Andy Meurer** at ext. 7485 or **Debbie Grimsley** ext. 7411.

**We are here to serve you!**

## WEBINARS

**WEBINARS** are held each **Thursday at 10am CST**. Please watch your email for the **WEBINAR INVITATION** and the **TOPIC OF THE WEEK**. Email [leti@txsecgen.com](mailto:leti@txsecgen.com) for more information or if you are not receiving the weekly invites by email.

## RENEWALS

Agents, are you utilizing our system to **keep your renewal ratio as high as possible?** The Isi report menu offers a **wide variety of reports** to make your job as agent easier and more productive. Renewal lists give you easy access to the **information you need** to make that personal contact, answer any questions and **assure your insureds** that they have the **coverages they need** at the **most competitive rates available**. Also, don’t forget that your **Underwriter can work with you on renewal rates** when needed to help you retain your insureds.

## Your TSGA Team:

### TSGA Underwriting:

|                |                   |           |
|----------------|-------------------|-----------|
| SE TX, Coastal | Ranise Maynard    | Ext. 7469 |
| SW Texas       | Mary Lou Madrigal | Ext. 7471 |
| N & West TX    | Melony Colombo    | Ext. 7470 |
| UW Associate   | Martha Zuehl      | Ext. 7459 |
| UW Associate   | Veronica Casarez  | Ext. 7407 |
| UW Associate   | Veronica Torres   | Ext. 7454 |

### TSGA Accounting:

|                |              |           |
|----------------|--------------|-----------|
| Director       | Raina Ebong  | Ext. 7463 |
| Personal Lines | Peggy Grill  | Ext. 7452 |
| Commercial     | Lydia Dalton | Ext. 7464 |

### CK Premium Finance:

|           |                 |           |
|-----------|-----------------|-----------|
| Associate | Veronica Alcala | Ext. 7460 |
|-----------|-----------------|-----------|

### TSG Claims:

|           |                 |           |
|-----------|-----------------|-----------|
| Manager   | Sheila Wilkins  | Ext. 7472 |
| Associate | Evelyn Longoria | Ext. 7404 |

### Commercial Department:

|             |                 |           |
|-------------|-----------------|-----------|
| Underwriter | Terry Flores    | Ext. 7403 |
| Underwriter | Liauna Michalec | Ext. 7414 |

### Commercial Brokerage Department:

|               |                 |           |
|---------------|-----------------|-----------|
| Senior Broker | Andy Meurer     | Ext. 7485 |
| Broker        | Debbie Grimsley | Ext. 7411 |

### Marketing Representatives:

|                |                |              |
|----------------|----------------|--------------|
| N & West TX    | Larry Thompson | 806-438-2741 |
| SE TX, Coastal | Paul Numinen   | 281-660-4974 |
| SW Texas       | Robert Salinas | 210-324-7520 |

*We’re here to assist you!*

*Happy Birthday!*

**Andy Meurer - Senior Broker - 2/1**

*Anniversaries!*

**Lydia Dalton - 2/17 - 6 yrs.**

**Melony Colombo - 2/28 - 4 yrs.**

*Congratulations!*

**Melony Colombo**

Promoted to Senior Underwriter

## AGENT 1099 FORMS

**Agent 1099 Forms** were mailed out last week. Please **review them immediately** for accuracy and report any necessary corrections to Raina Ebong extension 7463 or [raina@txsecgen.com](mailto:raina@txsecgen.com). Thank you!

## FRIENDLY REMINDER

### ADDRESS UPDATE

All **Emerald Surplus correspondence and payments** should be mailed directly to TSGA at the following address:

**Texas Security General Insurance Agency, Inc.  
18545 Sigma Road, Suite 101  
San Antonio, Texas 78258**



*Happy Valentine's Day!*

18545 Sigma Road  
Suite 101  
San Antonio, TX 78258  
Phone: 800-714-6789  
Fax: 800-714-7110