



Texas Security General NEWS

December 2009

TSGA

WE APPRECIATE OUR AGENTS

As 2009 comes to a close, our TSGA Family would like to take a minute to **thank YOU** for providing us with the opportunity to **serve** you and your customers this past year. It has been our sincere pleasure to be able to provide you with the highest level of service, technology and products each and every day. Our experienced team of employees are empowered to do what it takes to make working with TSGA a rewarding experience. We are grateful for your business and realize that **YOU** are the reason we come to work each day. We look forward to helping you grow your business in the coming year.

Happy Holidays and Merry Christmas
from our **TSGA FAMILY!**

TSGA HAS 4 "A" RATED MARKETS CURRENTLY OFFERING HO-B PROGRAMS

Is your agency looking for an **HO-B** market? Do you need to move a book of business? If so, then **TSGA is your solution with 4 "A" rated markets** to choose from! We have a book rollover program which will offer the following features and benefits:

- **Offer "A" Rated carriers** - Provides comfort of long term financial stability.
- **Competitive "Special Commission"** - Compensates you for this extra effort.
- **Match or beat your current rate** - Great for renewal retention!
- **Match coverages** - Eliminates possible E&O exposure.
- **TSGA's Data input** - Eliminates headaches for your staff.
- **Efficient technology** - Avoids "any and all" backlogs. . .try us! We guarantee it!
- **Flexibility** - We work hand-in-hand with your assigned underwriter.
- **Experience** - We have underwriters with an incredible and already established process in place for you!

All you need to provide us is a copy of your customer's current dec page and most recent application. . . **WE DO THE REST!**
Contact your Marketing Rep for full details!

Many agents have already taken advantage of this great opportunity. Call us NOW!

COMMERCIAL BROKERAGE

TSGA has added additional **Umbrella & Excess markets** with A - "X" A.M. Best rating in multiple states.

Available for:

- Service Firms
- Restaurants
- Manufacturing
- Municipalities
- Schools
- Garage Liability
- Hospitality
- Real Estate
- Retail/Wholesale
- Commercial GC's
- Commercial Trades
- Hotel/Motel

Give **Andy** or **Debbie** a call to find out more!

Happy Birthday!

Lana Dahlbo - Marketing Support - 12/20
Gary Hobbs - IT Support - 12/30

Anniversaries!

Sofia Trevino - Receptionist - 1 yr.
Nick Sanchez - Fileroom Associate - 7 yrs.
Veronica Casarez - UW Associate - 2 yrs.

Employee of the Month!

Peggy Grill - Accounting Associate

ACCOUNTING REMINDERS

- TSGA offers an **ACCOUNTING WEBINAR** every other Thursday at 2pm CST. This is a great opportunity to learn to navigate through our system on the TSGA and CK Premium Finance side and make you more efficient at what you do!
- Agents can access the loan information for your insured (through CKPF) **and make payments directly on the loan itself.**
- As an added convenience for your insured, all **Mobile Home direct-bill policies can be set up for automatic monthly draft.**
- There is **NO SERVICE FEE** for making an on-line payment for TSGA or CKPF - and the **payment is posted to the loan immediately.**
- **Direct Deposit** of your monthly commission check is available—take advantage of this convenient service.

Please contact our **Accounting Department** for more information.

We are happy to serve you!



*From the
President*

*"...thank YOU for
providing us with
the opportunity
to serve you..."*



*Happy
Holidays!*

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TSGA will be closed **Thurs. & Fri. (12-24 & 12-25)** for the **Christmas** holiday and **Friday, Jan. 1** for New Year's Day!
As always, our online system is available 24/7 even on weekends and holidays!