



TSGA

Texas Security General NEWS

August 2009



From the President

“...TSGA is now offering direct deposit of agent commission checks. . .!”



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Phone: 800-714-6789
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DIRECT DEPOSIT OF AGENT COMMISSION CHECKS

TSGA can now **deposit** your **Monthly Earned Commissions** directly to the bank account of your choice.

Benefits include:

- Payment directly to your designated account
- No trip to the bank to deposit your check
- No mail delay in receiving your check
- Commission Statements viewable online

To start enjoying these benefits, simply fill out the form on the back side of your newsletter and return it as indicated.

COMMERCIAL UPDATE:

TSGA is pleased to offer **Comprehensive General Liability solutions** for **remodeling contractors** (business & residential) through an **A.M. Best Rated A-VII Carrier**. This program has **one simplified remodeling classification** encompassing 19 separate artisan trades with extended broad classification exposure.

Coverage is offered on an occurrence form with Additional Insured (including blanket), Waiver of Subrogation and Per Project Aggregate forms available.

Give **Terry Flores** a call at ext 7403 or **Liauna Michalec**, at ext 7414 for more information.

LOWER X-WIND RATES

TSGA is happy to announce that we are now offering **lower X-Wind rates**.

Highlights of program benefits include:

- **Beach Houses** (excluding wind) are **allowed** on all forms.
- **No WPI-8 Certificate** is required.
- **Open foundations** are **acceptable**.
- There is **no restriction on miles to the Gulf**.

Be sure and check out these new lower rates when quoting your coastal area clients.

Contact **Mary Lou Madrigal** at 800-714-6789, ext 7471 or **Robert Salinas** at 1-210-324-7520 for more detailed information.

FRIENDLY REMINDER...

We must receive a copy of the **signed application** on all new business policies.

EFT PAYMENT OPTION

TSGA is happy to announce that **Agents are now able to post a one-time EFT payment directly on the insured's policy using the policyholder's banking information.**

This one-time payment will be posted immediately to the policy and is deducted directly from the insured's bank account.

There is no charge for this payment option and payments are accepted from any checking or savings account as long as the appropriate routing and account numbers are provided.

To utilize this option, simply choose "EFT Payment" on the insured's policy.

Feel free to contact our accounting department if you need any assistance.

Happy Birthday!

Robert Salinas - Marketing Rep. - 8/18

Veronica Casarez - UW Associate - 8/28

Ranise Maynard - Underwriter - 8/31

Anniversaries!

Mary Lou Madrigal - 8/28 - 3 yrs.

Sue Millegan - 8/25 - 1 yr.

Employee of the Month!

Veronica Casarez - UW Associate



DID YOU KNOW???



... That Wind, Hurricane and Hail Exclusions now print with the New Business Applications?

WEBINARS

WEBINARS will continue Thursdays at 2pm CST in the month August. August 6th and 20th will be focused on Personal Lines Underwriting and the 13th and 27th will focus on understanding & utilizing the ISi system with a highlight on accounting and payment areas. Please watch your email for your **WEBINAR INVITATION**. Email leti@txsecgen.com for more information or if you are not receiving the weekly invites by email.