



TSGA

Texas Security General NEWS

September 2008



From the President

“Check out our new manufactured home program as well as the Agent ACH Sweeps Program.”

NEW COMPREHENSIVE MOBILE HOME PROGRAM

Just what you have been waiting for . . . a **NEW Manufactured Home Program** with the coverages and options you need. TSGA is excited to announce a comprehensive manufactured home program that *includes flood coverage, broad availability and competitive rates.*

Program Highlights Include:

- Flood Coverage
- Easy Payment and Billing Options
- Simple, Uncomplicated Underwriting
- Discounts that apply to your customers (50+, multi-section and protected discounts)

Check out our online rating system and discover:

- *A much simpler rating program with fewer questions*
- *A new improved application form*
- *Payment options including Direct Bill.* (You can order coverage and we will bill your customer for the low down payment of just 20% of the “total” premium & policy fee as well as up to 9 additional payments.)
- *New lower rates.* Our new competitive rates help you grow your business.

A complete package, including our new MH Rate Chart and application was mailed to you. Be sure and review this valuable information.

Just one more way we make doing business easy!

FOLLOW-UP ON SUBMITTALS

Agents - be sure you have your **email address** correct so that you will receive prompt email response on your submittals.

Happy Anniversary!

Veronica Alcalá, CKPF Assoc. - 3 years
Terry Flores - Commercial UW - 1 year
Raina Ebong - Dir. of Acct. - 1 year
Mary Lou Madrigal - UW - 2 years

*Congratulations
 Employee of the Month!*

Lydia Dalton - August

Your TSGA/Emerald or CK Premium Finance Specialists:

TSGA Underwriting:

SE TX, Coastal	Ranise Maynard	Ext. 7469
SW Texas	Mary Lou Madrigal	Ext. 7471
N & West TX	Melony Colombo	Ext. 7470
UW Associate	Martha Zuehl	Ext. 7459
UW Associate	Veronica Casarez	Ext. 7407

TSGA Accounting:

Dir. Of Acct.	Raina Ebong	Ext. 7463
Acct. Assoc.	Whitney Johnson	Ext. 7452

CK Premium Finance:

CKPF Assoc.	Lydia Dalton	Ext. 7464
CKPF Assoc.	Veronica Alcalá	Ext. 7460

TSG Claims:

Claims Mgr.	Sheila Wilkins	Ext. 7472
Claims Assoc.	Evelyn Longoria	Ext. 7404

Emerald-Commercial:

President	Jim Cashion	Ext. 7480
Underwriter	Terry Flores	Ext. 7403

(Garage/Auto)

Marketing Representatives:

N & West TX	Larry Thompson	806-438-2741
SE TX, Coastal	Paul Numinen	281-660-4974
SW Texas	Robert Salinas	210-324-7520

We're here to assist you!

ROLLOVERS

Rollovers can mean competitive commission incentives and bring the ease of doing business with TSGA. Contact your Underwriter or Marketing Rep for more information.



DID YOU KNOW???



Photos for each risk can be viewed in the policy information screen in ISi. Just pull up any policy and click on the “**Pictures**” link.

WEBINARS

Personal Lines Webinars will resume **Tuesdays at 10:00 a.m.** throughout the month of September and will feature our new **Mobile Home Program** and the new **Agent ACH Sweeps** program. Don't miss this opportunity to learn how these new programs can improve your profit margin and make doing business easier. Email leti@txsecgen.com to participate.



18545 Sigma Road
 Suite 101
 San Antonio, TX 78258
 Phone: 800-714-6789
 Fax: 800-714-7110