



TSGA

Texas Security General NEWS

February 2008

Your TSGA/Emerald or CK Premium Finance Specialists are available to answer your questions:

TSGA Underwriting:

SE TX, Coastal	Ranise Maynard	Ext. 7469
SW Texas	Mary Lou Madrigal	Ext. 7471
N & West TX	Melony Colombo	Ext. 7470
UW Associate	Martha Zuehl	Ext. 7459
UW Associate	Veronica Casarez	Ext. 7407

TSGA Accounting:

Dir. Of Acctg.	Raina Ebong	Ext. 7463
Acctg. Assoc.	Whitney Johnson	Ext. 7452

CK Premium Finance:

CKPF Assoc.	Lydia Dalton	Ext. 7464
CKPF Assoc.	Veronica Alcala	Ext. 7460

TSG Claims:

Claims Mgr.	Sheila Wilkins	Ext. 7472
Claims Assoc.	Evelyn Longoria	Ext. 7404

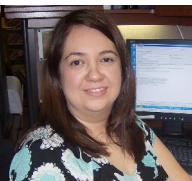
Emerald-Commercial:

Underwriter	Cheryl Hoffman	Ext. 7481
Underwriter (Garage/Auto)	Terry Flores	Ext. 7403

We're here to assist you!

Introducing New Garage & Commercial Auto Specialist

TSGA/Emerald is pleased to announce the addition of **Terry Flores** in our commercial department. Terry specializes in **garage and commercial auto** programs. Already Terry has done a fantastic job in writing new business for both programs. Call Terry for your next garage or commercial auto quote (or a "Quick Phone Quote") at 800-714-6789. Terry has been selected as **Employee of the Month** for January. She is a native Texan who enjoys going to the beach and shopping. She will be married 22 years this year and has three beautiful daughters. Her talent for organization is just one of the things that makes Terry such an important part of our team.



From the President

"Call Terry for your next garage or commercial auto "Quick Phone Quote."

New Marketing Rep for South TX

Robert Salinas has assumed the duties for the South Texas area. Robert has been employed by TSGA for over a year and offers to you a great understanding of the internal processes of customer service and underwriting. We feel he will be a tremendous asset to both our agents and TSGA. **You can contact Robert directly at 210-324-7520.**

Happy Birthday!

Melony Colombo
Underwriter - January 28
Joey Ortiz
Policy Management - February 11

Happy Anniversary!

Bob Isaacson
Sr. District Manager - 5 years - 1/6/03
Lydia Dalton
Marketing Support - 5 years - 2/17/03
Melony Colombo
Underwriter N&W TX - 3 years - 2/3/05

Weekly Webinars continue to provide excellent training!

Our **webinar classes** have been a hit! We continue to hold weekly online training classes.

Personal Lines Webinars are presented **Tuesdays at 10:00a.m. CST.** These sessions include:

- How to quote a new business policy.
- How to process an endorsement.
- Discussion of our "real time" billing ledger.
- Opportunity for Q & A

Commercial Lines Webinars are presented **Thursdays at 10:00 a.m. CST** and include a different commercial topic each month. February's topic will be **"How to assure a quick quote."**

Don't forget: We have added an incentive for those agents that attend – they will receive a **\$25 AMEX gift card** following their first three bound and paid submissions. Ask your Underwriter for details.

Contact Leti Contreras at leti@txsecgen.com to reserve your spot at our next webinar.

Space is limited, reserve your spot!



Have a great Valentine's Day!

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