



**TSGA**

# Texas Security General NEWS

December 2008

## NEW AFFORDABLE PAYMENT OPTION



*From the  
President*

TSGA continues to make doing business with us easier for you and your customers. TSGA now offers a **low down payment option of 20% of the total premium including the policy fee** rather than requiring 20% down plus the full policy fee.

This payment option will make the down payment much lower and provide an **affordable** and **appealing** option for your insureds.

### Remember:

- The down payment will now be **20% of the total premium including policy fee** vs. 20% of the premium plus the full policy fee.
- This provides for a lower down payment which in turn is more **affordable** and **appealing** to your insured.
- The policy fee is still fully earned.
- This is for policies that are premium financed through CK - **not for direct bill policies.**

TSGA continues to offer payment options within your customers means and in turn helps you to grow your business.

**As always, we appreciate your business.**

## WEBINARS

Personal Lines **WEBINARS** will continue each **Tuesday** at **10am CST** through the month of December. Please watch your email each Thursday for the **WEBINAR INVITATION** and the **TOPIC OF THE WEEK**. Email [leti@txsecgen.com](mailto:leti@txsecgen.com) for more information or if you are not receiving the weekly invites by email.

## FRIENDLY REMINDER

A copy of the signed application must be faxed or mailed on ALL new business policies written. **Fax number: 800-714-7110**

## ? DID YOU KNOW??? ?

... that we are currently writing HOB-T (Renters) in all counties!

## Your TSGA/Emerald or CK Premium Finance Specialists:

### TSGA Underwriting:

SE TX, Coastal	Ranise Maynard	Ext. 7469
SW Texas	Mary Lou Madrigal	Ext. 7471
N & West TX	Melony Colombo	Ext. 7470
UW Associate	Martha Zuehl	Ext. 7459
UW Associate	Veronica Casarez	Ext. 7407

### TSGA Accounting:

Dir. Of Acct.	Raina Ebong	Ext. 7463
Acct. Associate	Peggy Grill	Ext. 7452

### CK Premium Finance:

CKPF Assoc.	Lydia Dalton	Ext. 7464
CKPF Assoc.	Veronica Alcalá	Ext. 7460

### TSG Claims:

Claims Mgr.	Sheila Wilkins	Ext. 7472
Claims Assoc.	Evelyn Longoria	Ext. 7404

### Emerald-Commercial:

President	Jim Cashion	Ext. 7480
Underwriter	Terry Flores	Ext. 7403

(Garage/Auto)

### Commercial Brokerage Department:

Senior Broker	Andy Meurer	Ext. 7485
Broker	Debbie Grimsley	Ext. 7411

### Marketing Representatives:

N & West TX	Larry Thompson	806-438-2741
SE TX, Coastal	Paul Numinen	281-660-4974
SW Texas	Robert Salinas	210-324-7520

*We're here to assist you!*

*Happy Birthday!*

**Lana Dahlbo** - Marketing Support - 12/20

*Anniversaries!*

**Nick Sanchez** - Mailroom Associate - 6 yrs.  
**Veronica Casarez** - Associate Underwriter - 1 yr.

*Congratulations*

*Employee of the Month!*

**Sue Millegan** - Mailroom Associate

## RETURNED MAIL

**"Protect Your Book of Business!"**

We are currently receiving a large amount of **returned mail**, therefore you may be receiving a phone call or fax requesting an updated address for an insured or mortgage company.

**Please respond to these requests within 2 business days to insure that invoices, dec pages, cancel notices, etc. reach your insured in a timely manner.**

## HOLIDAYS

TSGA will be closed for the holidays Dec.24<sup>th</sup> and 25<sup>th</sup>.



"Down payments are now 20% down including the policy fee."



*Happy  
Holidays!*

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