



TSGA

Texas Security General NEWS

April 2008



From the President

“Colonial Lloyds now offers the Preferred Credit on their HOB form. . .”

UNDERWRITING UPDATES:

Colonial Lloyds Preferred Credit is now available on the HOB form. The credit is 25% and the same guidelines apply as the HOA. They are as follows:

- Coverage A limits of \$100,000 and above
- Protection Class 1-6
- Dwelling age 25 years old or less; (Discount decreases 5% per year when age of dwelling is 26-30 years)
- Roof 12 years old or less
- Dead bolt locks and fire extinguisher required

TSGA has added this new feature to our updated guidelines effective April 1, 2008. Please call your Underwriter if you have any questions.

Updated COMMERCIAL PRODUCT LIST Now Available

An updated Commercial Product List is now available on the TSGA Website. Please click on the *COMMERCIAL* tab and then follow the instructions in the 1st paragraph - “*CLICK HERE.*” This product list is available for you to download.

COMMERCIAL UPDATES: BUILDER’S RISK

For those of you not aware of our **Builder’s Risk** program here are some program features:

- New and renovations of 1-4 family residential and commercial buildings. Renovations can cover existing structure.
- New and renovations for 1-4 family housing
- Commercial buildings
- \$750,000 limit per project sight but higher limits available
- Coverage can be written inside or outside city limits
- Policy form covers special causes of loss with replacement cost coverage (except on existing structure when writing coverage for renovations). Windstorm and hail is excluded on first tier counties. Protection is available on property in transit and at temporary storage locations.
- **\$350 MIMIMUM PREMIUM**

MARKETING REP UPDATES:

Larry Thompson, Marketing Director for TSGA, has taken on the entire NE TEXAS territory effective April 1st. He can be contacted directly at 806-438-2741 for any marketing needs. Melony Colombo remains as the Underwriter for NE TEXAS and she can be reached at 800-714-6789 x 7470 or melony@txsecgen.com

Happy Birthday!

Tom Contreras - President/CEO - April 5

Happy Anniversary!

Ranise Maynard - Underwriter - 5 years - April 21

Congratulations Employee of the Month!

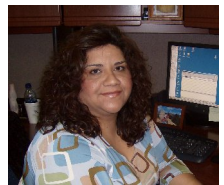
Melony Colombo has been chosen as TSGA’s Employee of the month for March.

WEBINARS

Personal Lines Webinars are presented **Tuesdays** and **Commercial Lines** are held **Thursdays** at **10:00 a.m. CST** respectively. Email leti@txsecgen.com to participate.

TSGA Welcomes New Employee

Veronica Casarez has joined the TSGA Customer Service team as an UW Associate! You know you have a great employee when you find out they “love to come to work.” Veronica’s sons, 12 and 14 years of age are actively involved in academic projects, band and football which keeps her and her husband busy with evening trips to the library as well as sporting events. When not filling her busy role as a wife and mother, Veronica enjoys travel, hiking and baking. Sounds like the perfect interests for a mother of two active boys. Her interest in insurance inspired her to obtain her P&C license as well as the Commercial ACSR Designation. Her experience, positive attitude and conscientious efforts make Veronica a valued team member.



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