



# Texas Security General NEWS

November 2007



From the President

## Lloyd's Updates & Changes

- ✓ **Seasonal Homes** – Water up to \$10,000 is now available.
- ✓ **Rental Dwellings** – Personal property up to 40% of the dwelling is now available.
- ✓ **X-Wind Rates** – Lowered rates in all first Tier counties.
- ✓ **Rate changes** – Lowered rates in various counties throughout the state up to 20%. Call your underwriter for details.
- ✓ **Vacant Homes** – Available on TDP-1 with liability option up to \$100K

*"We appreciate all the positive feedback concerning our new website! We are glad you like it and find it informative. If you have not visited the website log on to [www.TexasSecurityGeneral.com](http://www.TexasSecurityGeneral.com)"*

## Newsletter Update!

Our monthly **NEWSLETTER** will now be available for you and your staff to view **on-line at [www.TexasSecurityGeneral.com](http://www.TexasSecurityGeneral.com)**. Simply click the **About Us** tab and go to the **Press Releases & Newsletter** link. You will be able to view and/or print the November issue. As an added feature, you can also refer back to previous issues of our **NEWSLETTER** and access valuable information.

### Happy Birthday!

**Leti Contreras**  
Managing Partner - 11/7  
**Holly Spangler** - 11/14  
Emerald Surplus Lines

### Happy Anniversary

**Evelyn Longoria**  
Claims Associate 2 years, 11-14-07  
**Laura Anderson**  
District Manager 4 years, 11-12-07

Happy 2 Year Anniversary  
**Cheryl Hoffman & Holly Spangler**  
Emerald Surplus Lines

Contact your Underwriter, Accounting or CKPF specialists if you have questions.

|             |                       |           |
|-------------|-----------------------|-----------|
| SE Texas    | Ranise Maynard .....  | ext. 7469 |
| SW Texas    | Mary Lou Madrigal ... | ext. 7471 |
| N Texas     | Melony Colombo .....  | ext. 7470 |
| Associate   | Martha Zuehl.....     | ext. 7459 |
| Associate   | Deanne Hallmark ..... | ext. 7453 |
| Associate   | Robert Salinas .....  | ext. 7454 |
| Director of |                       |           |
| Accounting  | Raina Ebong .....     | ext. 7463 |
| Associate   | Pamela Van Kooten ... | ext. 7452 |
| CKPF        | Lydia Dalton .....    | ext. 7464 |
| CKPF        | Veronica Alcala ..... | ext. 7460 |

## Emerald Surplus Lines, Inc. Phone Quotes Available!

Beginning this week, commercial phone quotes will be available through Emerald. Quote applications are available online. All we ask is that you fill out the phone quote application **completely before** calling us. It's that simple!

Log on to [www.TexasSecurityGeneral.com](http://www.TexasSecurityGeneral.com); click the **Commercial Lines** tab to obtain your quote application. We have conveniently put these in PDF format so you can type in your information. Our goal is "ease of doing business"...give us a call today at 888-772-4471 or email to [submissions@emeraldsurplus.com](mailto:submissions@emeraldsurplus.com).

## Webinars Continue!

### Space is limited--reserve your spot!

Our webinar classes have been a hit! We continue to train on ISi every **Tuesday morning at 10am**. Contact **Leti Contreras** at [leti@txsecgen.com](mailto:leti@txsecgen.com) to reserve your spot at our next webinar. Ask questions and learn more about ISi from the convenience of your own desk!

### Webinar will include:

- How to quote a new business policy.
- How to process an endorsement.
- Discuss our "real time" billing ledger.
- Opportunity for Q & A

**TSGA Office Will Be Closed**  
**Thursday & Friday**  
**November 22<sup>nd</sup> & 23<sup>rd</sup>**

Be sure to sign up for our Webinar classes. The response has been great and space is limited.

18545 Sigma Road  
Suite 101  
San Antonio, TX 78258  
Phone: 800-714-6789  
Fax: 800-714-7110

# Emerald Surplus Lines

## Mercantile Program

Antique Stores  
Appliance Stores-Household type  
Army and Navy Stores  
Automobile Parts & Supplies Stores  
Beverage Stores  
Camera and Photographic Equipment Stores  
Candy or Confectionery Stores  
Clothing or Wearing Apparel Stores  
Computer Stores  
Department or Discount Stores  
Dry Goods Dealers  
Electrical and Lighting Stores  
Electronics Store



**Authority for Assault and Battery is available for certain mercantile classes at no charge.**



Fabric Stores  
Floor Covering Stores  
Florists  
Furniture Stores  
Gardening and Light Farming Supply Dealers  
Gift Shops  
Hardware Stores  
Hobby, Craft or Artists' Supply Stores  
Home Improvement Stores  
Ice Cream Stores  
Ice or Water Stores

Jewelry Stores or Distributors  
Mail Box or Packaging Stores  
Music Stores – Pre Recorded  
Musical Instrument Stores  
News Stands  
Office Machines or Appliances  
Paint, Wallpaper or Wall-covering Stores  
Painting, Picture or Frame Store  
Pet Stores  
Records, Tapes and Sheet Music Stores  
Shoe Stores  
Sporting Goods or Athletic Equipment Stores  
Stationery or Paper Products Stores  
Variety Stores

**GL Limits Up To  
\$1,000,000/\$2,000,000  
Property TIV Limits Up to  
\$17,000,000**



**EMERALD  
SURPLUS**

Office Hours

Monday - Thursday 8 a.m. to 5:30 p.m.  
Friday 8 a.m. to 4:00 p.m.



P. O. Box 430 Snook, Texas 77878 ■ Phone: 888-772-4471 ■ Fax: 979-272-2006