



"If you have any questions or concerns regarding your Colonial book of business, call me!"

Tom Contreras, President

Colonial Lloyd's Update

TSGA continues to be a leader in writing Colonial Lloyd's business in Texas. While there have been changes in the market regarding the availability of Colonial Lloyd's through your general agent, we at TSGA will continue to write their business. We further want to inform you that Colonial's homeowner and dwelling programs are fully **automated** with ISi. Whether it's new or renewal business, we direct bill all our policies. You can also obtain a Dec page in less than an hour from your submission all at the click of a button. With ISi, your efficiencies can only get better!

Emerald Surplus Update

It has been a real pleasure for Cheryl, Holly and I to be associated with Texas Security General. Through TSGA, we have had the exciting opportunity of being introduced to many new Agencies and in the process, meeting a whole bunch of nice folks. Since March 1st, we have written over 350 commercial policies. *I want to thank you for making that possible.*

It is Emerald's goal to provide competitive quotes with a quick turnaround for all our customers. Towards this end, I want to thank you for the business you have given us and encourage you to let us know how we can do a better job. This is very important to me because I believe in the old insurance broker adage,..."if you don't eat; neither do we!" Thanks again, and keep the business coming. *Jim Cashion, President Emerald Surplus*



Congratulations to our Spurs Decorating Contest Winners...Elvia, Joey, Evelyn and Sheila

HOB-T Tenant Insurance

As a reminder, we still offer **HOB-T policies throughout the state of Texas**. Please call your Underwriter or Marketing Rep if you need applications. These are in color and are a great selling/marketing tools that can be placed in your office or also be utilized in apartment offices in your area. Just let us know how many you need and we will send them to you.

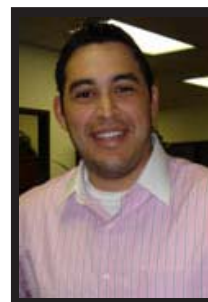
Home Value Look Up Program

As most of you have noticed, we have implemented the ***HOME VALUE LOOK UP*** and have received great feedback. If you are having trouble maneuvering through this feature or you are getting validations, we have available an instructional guide to assist you. It is located in ISi under the **DOCUMENTS** section on the **HOME** screen. As always, feel free to contact your Underwriter or Marketing Rep if you have questions.



Martha Zuehl, Associate Underwriter for the North Texas area is married to husband Jim, and has two children Christopher 15 and Ashley 10. Martha joined TSGA nine months ago. She is an avid fan of the San Antonio Spurs and also enjoys NASCAR and Astros Baseball.

Happy Birthday, Martha May 10th



Saul Garcia II, Accounting Associate, is a graduate of Texas Tech and holds a B.S in Personal Financial Planning. He joined TSGA in December, 2006. Saul enjoys golf and spending time with family and friends. He is ready to assist your insureds with any account questions.

Coming Soon!

We will begin conducting **WEBINARS** in May. Please watch your email and fax for invitations to participate *via your computer, right from your own desk*. We encourage you to take advantage of these one hour, on-line sessions to learn more about ISi, our real-time system, new products and more!

TSGA & Emerald Surplus will be closed on Monday, May 28th in observance of the Memorial Day Holiday.

Tom Contreras, President