



Adding Commercial Lines Business a Success!

Your response to our Commercial Lines products has been a HUGE success!!!

Tom Contreras, President

“Thank you for your interest in our alliance with Emerald Surplus Lines. We’ve had many responses from you...all very positive. You are pleased with the products we can offer and TSGA is excited to place your commercial business.”

If you have questions, or need further information concerning our commercial lines or personal lines, please contact your Marketing Representative.

West Texas

Larry Thompson larry@txsecgen.com 806-428-2741

South East Texas & Coastal Counties

Bob Isaacson, ARM bob@txsecgen.com 281-731-1286

North & North East Texas

Joe Boyd joe@txsecgen.com 469-323-1249

South Texas

Laura Anderson landerson@txsecgen.com 210-213-5527

Please Note!

In an effort to continue to provide a higher level of service to our agents, TSGA would like to announce the **newest feature added to our internet based system “ISi”**.

We have implemented a replacement cost estimator also known as the **“HomeValue Look Up”**. This will give you the replacement cost and the Actual Cash Value in as little as 10 basic questions by locating any information the Appraisal District has on the risk. This will be integrated into our system on the **Rating Info Screen** and available to you **effective April 16th**. If you have questions regarding this new feature please contact your Marketing Rep or Underwriter. Your feedback is more than welcome and equally appreciated, and as always, we appreciate your business!

Personal Lines Underwriting Teams

South Texas	Mary Lou Madrigalext. 7407
	Deanne Hallmarkext. 7453
North & West Texas	Melony Colomboext. 7470
	Martha Zuehlext. 7459
SE Texas & Coastal	Ranise Maynardext. 7469
	Robert Salinasext. 7454

Commercial Lines Contacts

President, Jim Cashion, cashion@emeraldsurplus.com

Underwriter

Cheryl Messerly, messerly@emeraldsurplus.com

Associate Underwriter

Holly Spangler, spangler@emeraldsurplus.com

Phone 888-772-4471 / Fax 979-272-2006

Submissions can be sent directly to:
submissions@emeraldsurplus.com

Claims & Policy Management



Evelyn Longoria, Claims Associate is a native of San Antonio and has been with TSGA 18 months. Evelyn is bilingual and has maintained her General Lines license for 13 years. Married with three children, Erica, Jorge and Sabrina. In her free time Evelyn enjoys cooking, gardening and baseball games.



Joey Ortiz, Policy Manager has been with TSGA 18 months. He is currently working on a degree in Applied Sciences and is engaged to be married. Joey is in charge of policy management; mail & fax distribution; assists IT Technician and uploads files to database. Joey’s hobbies include video & picture editing. In his free time plays the piano & guitar!

Anniversaries & Special Occasions

Happy Birthday

Tom Contreras, April 5th.

Happy Easter!

Anniversaries

Ranise Maynard - 4 years

Tom Contreras, President