



Texas Security General

INSURANCE AGENCY, LLC.

June 5, 2019

RE: Transportation Market for Texas/TSGA – Suspension of NEW Commercial Auto Business

Dear Valued Agent:

Commercial Auto in Texas continues to be a challenging proposition. Markets come and go, and those that remain keep changing their appetite and underwriting guides. As we enter the half-way point of 2019, we realize our best opportunities for us to help your Agency sell insurance are in Commercial Property and Casualty and Personal Lines.

Our P&C division continues to add markets, programs and resources to capitalize on new opportunities and our agency partners have responded! Our Property and Casualty division has experienced unprecedented growth in 2019. From our Contract Binding team to full Brokerage, TSGA continues to raise the bar in what we offer and how we offer it.

Our top classes include:

Artisan Contractors	Churches
Excess, Umbrella and Professional Products	Liquor Liability
LRO'S	Mercantile and Manufacturing Risks
Oil and Gas	Tier 1 and 2 with Wind

Our Personal Lines division is offering new products that are gaining a solid foothold as well. Recent additions include Tower Hill **ADMITTED** mobile home, homeowner and dwelling fire products. We also have various non-admitted products to compliment Tower Hill!

With all of this in mind, TSGA has made the decision to continue to consolidate our Commercial Auto efforts at this time as we seek out and evaluate new Auto solutions to offer your Agency.

Effective immediately we are suspending quoting any NEW commercial auto business. Any outstanding quotes, both new and renewal will be honored, but no further NEW business will be accepted.

Renewals will continue to be quoted in the timely manner you've come to expect and, for your convenience, we hope to partner together to maintain that business.

We will continue to keep you informed and look forward to our continued relationship with the many other lines of business that we offer.

If you have any questions, please contact your Marketing Rep.

Sincerely,

Tom Contreras
President/CEO

David A. Winkley
VP-Commercial Lines