



**Texas Security General**  
INSURANCE AGENCY, LLC.

**BULLETIN**  
**Commercial Lines**  
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Date: April 11 2017  
To: TSGA Agents  
Re: Marketing/Program News

**TSGA Phone/Web Quote Program**

- Activity continues to increase with competitive programs for Churches, Artisan Contractors, Special Events, and much more!
- Both Admitted and Non-admitted solutions available.
- *Policy fee increasing from \$75 to \$100 effective immediately.*
- NEW Business Commission continues at 15% (renewal commission 12.5%).
- TSG Premium Finance pays **EXTRA 2% commission** with *in-house* financing.

**Wind Coverage**

- Tier 1 and 2- Carrier appetite continues to increase.
- Rates still not where we'd like them, but we have seen downward movement as carrier experience recovers and improves following 2017 storm activity. We have multiple options - send us your business!

**Commercial Auto**

- Remains a difficult class in Texas- we are aggressively looking for new opportunities.
- We have a strong market for 10+ units. Send us your difficult to place accounts.
- We have a good outlet for Small Business Auto through National General Insurance.
- Multiple solutions for Motor Truck Cargo.
- Multiple solutions for Garage Liability.

**Oil and Gas**

- Excellent existing solutions as the industry ramps up again in Texas.
- New programs coming every day- look for exciting announcements from TSGA soon!

**Upcoming WEBINARS:**

- Tuesday 04/17/18: Non-Profit D & O.
- Tuesday 04/24/18: Instant Phone Quote Preview.

All Webinars are 3PM CST. Please email [Michellet@txsecgen.com](mailto:Michellet@txsecgen.com) to be added to the invitation list.  
RECORDED WEBINARS can be found on our homepage @ [www.texassecuritygeneral.com](http://www.texassecuritygeneral.com)

TSGA is committed to finding solutions for all your Commercial Lines needs.

We thank you for your business.

Please contact your Marketing Rep or Underwriter with questions.



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**Personal Lines**  
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**Great Lakes Coastal Dwelling:**

Our Coastal Dwelling product continues to perform. This is a wind included policy. No restrictions to the coast, primary/tenant occupied, Tier 1 Business only.

**Great Lakes Coastal Mobile Home:**

This program has great flexibility and continues to be a success. No restrictions to water, wind included, Owner occupied only, Flood available. *(Not available in NTX)*

**Air BnB:**

Air BnB continues to grow in popularity and we have seen an increase in requests for coverage of these types of properties. We are able to quote these risks through Scottsdale on a Texas Dwelling Policy, TDP.

**Beazley High Value:**

Our High Value Market continues to hit it out of the park, we are competitive throughout Texas and have seen a lot of success in North Texas. Our Market is most competitive between \$300K to \$1 million.

**Congratulations to our gift card raffle WINNERS  
at the IIASA Trade Fair:**

- **Debra Hengst- Billy Greaves Insurance Agency, Inc.**
- **Therese M. Iglesias- Whitaker Insurance Associates, Inc.**

We thank you for your business!

Please continue to check [www.texassecuritygeneral.com](http://www.texassecuritygeneral.com) for updates.